



Turnover
Q4 2013: €13.6m
Full-year 2013: €54.0m

DNXcorp announces its full-year turnover for the financial year ended 31 December 2013*:

<i>in thousands of euros (IFRS) unaudited figures</i>	Q4 2013	Q4 2012	Q4 2013 vs. Q4 2012	Full-year 2013	Full-year 2012	2013 vs. 2012
Entertainment Services	11,955	12,687	-5.8%	46,906	49,092	-4.5%
e-Commerce Products	1,386	1,505	-7.9%	5,582	5,413	+3.1%
Web and Payment Services	294	381	-22.8%	1,517	1,339	+13.3%
TOTAL TURNOVER	13,635	14,573	-6.4%	54,005	55,844	-3.3%

* Unaudited figures

Turnover amounted to €54.0 million for 2013, down 3.3% vs. the previous year. Turnover for Q4 2013 amounted to €13.6 million, down 6.4% vs. Q4 2012 and up 2.6% vs. Q3.

Entertainment services totalled €46.9 million for the year, representing a decline of -4.5% vs. 2012. This activity's turnover fell 5.8% in Q4 vs. the same period in 2012 and rose 3.0% sequentially.

This activity continued to be impacted by the badly accepted change in the version of one of the Webcam services sites during the first half of the year, which was partially offset by the good performances of the VOD and Dating services in the second half. VOD services confirmed its return to growth, due to gradual internationalisation and the development of new markets. Dating services, which was heavily impacted by the forced abandonment of an effective payment method at the beginning of the year, returned to a positive trend thanks to the work carried out on improving the Group's site transformation rate.

The recent acquisition of the Quintonic site aimed at active senior citizens marks DNXcorp's diversification towards community sites, and a new revenue source through the integration of advertising space on the site, whose targeted audience should attract qualified advertisers.

2014 is expected to be marked by increased internationalisation, with the launch of the senior citizens site in other European countries and the rollout of webcam services in the United States and Germany, the world's two leading markets in this activity, which have yet to be exploited by the Group.

E-commerce Products activity, which posted full-year turnover of €5.6 million, was up 3.1% vs. 2012. During the year, the activity benefited from the diversification of distribution channels with the development in the private sales niche.

Web and Payment Services totalled €1.5 million in 2013, up 13.3% vs. 2012. Q4 turnover, which amounted to €0.3 million (down 22.8% vs. Q4 2012) was impacted by the disposal of the e-commerce delegation activity, which did not make it possible to exploit the anticipated synergies. The Group therefore decided to pull out of it in order to focus on collection services. The implementation of more complex offerings and tools aimed at professional players, necessitated major developments, putting back the commercial rollout but opening up promising prospects. The first significant contracts were signed at the end of the year and validate the strategic choices taken in this new high-potential activity.

Next publication: full-year results
27 March, 2013

About DNXcorp

A European group specialising in the development and enhancement of Internet audiences, DNXcorp brings together all the key skills related to the web: traffic generation, website and service development, multi-country payment solutions, video streaming technology, CRM analysis... This overall expertise has enabled the Group to successfully develop its own websites since 2000, operating within dynamic markets (e-commerce, dating, social networks, etc.) and proposing effective solutions allowing web retailers to optimise their income.

DNXcorp holds a European license as an Electronic Money Issuer, along with a Payment Establishment licence. Based in Luxembourg, with several European subsidiaries, the Group employs more than 100 employees. Its 2013 turnover amounted to €54 million. DNXcorp has been listed on the stock exchange since 2007 (NYSE Euronext Paris, compartment C).

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